

# NAVIN KARTIK

Curriculum Vitae, September 2025

## Contact Information

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## Education

Ph.D. in Economics, Stanford University, 1999-2004.

Dissertation: Essays in Microeconomic Theory.

Primary Advisors: B. Douglas Bernheim and Steven Tadelis.

B.A. magna cum laude, Brandeis University, 1996-1999.

Majors: Economics and Mathematics; Minors: Computer Science and Philosophy.

## Academic Positions

Professor of Economics, Yale University, 2025-present.

Professor of Economics, Columbia University, 2012-2025.

Director of Graduate Studies, 2018-2024.

Associate Professor (tenured in 2009), 2008-2012.

Visiting Research Scholar, Princeton University, January-June 2022.

Visiting Fellow, Yale University, September-December 2017.

Ford Foundation Visiting Associate Professor, University of Chicago Booth School of Business, January-June 2012.

Assistant Professor of Economics, University of California, San Diego, 2004-2009.

Member, Institute for Advanced Study (Princeton), 2007-2008.

## Editorial Positions

Lead Editor, *American Economic Journal: Microeconomics*, 2023-present.

Foreign Editor, *Review of Economic Studies*, 2016-present.

Board of Editors, *American Economic Review: Insights*, 2017-2022.

Board of Editors, *American Economic Review*, 2011-2020.

Associate Editor, *Journal of Economic Theory*, 2015-2018.

Advisory Editor, *Games and Economic Behavior*, 2012-2016.

Board of Editors, *Journal of Economic Literature*, 2011-2016.

Associate Editor, *International Journal of Game Theory*, 2010-2014.

Associate Editor, *B.E. Journals in Theoretical Economics*, 2006-2014.

## **Honors, Fellowships, and Awards**

Economic Theory Fellow, Society for the Advancement of Economic Theory, 2023.

Lenfest Distinguished Columbia Faculty Award, 2023.

Fellow of the Econometric Society, 2022.

Excellence in Graduate Teaching Award, Columbia University Association of Graduate Students in Economics, 2010, 2019.

Excellence in Graduate Advising Award, Columbia University Association of Graduate Students in Economics, 2010, 2015.

Alfred P. Sloan Research Fellowship, 2010-2012.

Excellence in Refereeing Award, *American Economic Review*, 2009.

Institute for Advanced Study (Princeton), School of Social Science Fellowship, 2007-2008.

Institute for Humane Studies, Humane Studies Fellowship, 2001-2004.

John M. Olin Program in Law and Economics, Summer Research Fellowship, 2001-2003.

Stanford University, Graduate Fellowship, 1999-2000.

Phi Beta Kappa (as a Junior), 1999.

## **Research Grants**

National Science Foundation (NSF), Grant SES-2018948, "Veto Bargaining: Delegation and Non-Coasian Dynamics," 2020-2023.

NSF, Grant SES-1459877, "Would More Information Reduce Disagreement? Theory and Applications," 2015-2018.

NSF, Grant SES-115593, "Information Transmission and Aggregation," 2012-2015.

NSF, Grants SES-0720893 & SES-0965577, "Topics in Strategic Communication," 2007-2010.

UCSD, Academic Senate Committee on Research Grants, 2005, 2007.

Russell Sage Foundation, Small Grant in Behavioral Economics, 2007.

UCSD, Institute for Applied Economics Research Grant, 2005.

## **Publications**

1. "Lemonade from Lemons: Information Design and Adverse Selection," with Weijie Zhong, *Theoretical Economics*, forthcoming.
2. "Test-Optional Admissions," with Wouter Dessein and Alex Frankel, *American Economic Review*, September 2025.
3. "The Test-Optional Puzzle," with Wouter Dessein and Alex Frankel, *AEA Papers and Proceedings*, May 2025.
4. "Single-Crossing Differences in Convex Environments," with SangMok Lee and Daniel Rappoport, *Review of Economic Studies*, October 2024.
5. "Beyond Unbounded Beliefs: How Preferences and Information Interplay in Social Learning," with SangMok Lee, Tianhao Liu, and Daniel Rappoport, *Econometrica*, July 2024.

6. "Sequential Veto Bargaining with Incomplete Information," with S. Nageeb Ali and Andreas Kleiner, *Econometrica*, July 2023.
7. "Improving Information from Manipulable Data," with Alex Frankel, *Journal of the European Economic Association*, February 2022.
8. "Delegation in Veto Bargaining," with Andreas Kleiner and Richard Van Weelden, *American Economic Review*, December 2021.
9. "Information Validates the Prior: A Theorem on Bayesian Updating and Applications," with Frances Xu Lee and Wing Suen, *American Economic Review: Insights*, June 2021.
10. "Muddled Information," with Alex Frankel, *Journal of Political Economy*, August 2019.
11. "Reputation Effects and Incumbency (Dis)Advantage", with Richard Van Weelden, *Quarterly Journal of Political Science*, 2019.
12. "Informative Cheap Talk in Elections," with Richard Van Weelden, *Review of Economic Studies*, March 2019.
13. "What Kind of Central Bank Competence?" with Alex Frankel, *Theoretical Economics*, May 2018.
14. "Communication in Context: Interpreting Promises in an Experiment on Competition and Trust," with Alessandra Casella, Luis Sanchez, and Sébastien Turban, *Proceedings of the National Academy of Sciences*, January 2018.
15. "Electoral Ambiguity and Political Representation," with Richard Van Weelden and Stephane Wolton, *American Journal of Political Science*, October 2017.
16. "Contests for Experimentation," with Marina Halac and Qingmin Liu, *Journal of Political Economy*, October 2017.
17. "Investment in Concealable Information by Biased Experts," with Frances Xu Lee and Wing Suen, *RAND Journal of Economics*, Spring 2017.
18. "Optimal Contracts for Experimentation," with Marina Halac and Qingmin Liu, *Review of Economic Studies*, July 2016.
19. "Congested Observational Learning," with Erik Eyster, Andrea Galeotti, and Matthew Rabin, *Games and Economic Behavior*, September 2014.
20. "Candidates, Character, and Corruption," with B. Douglas Bernheim, *American Economic Journal: Microeconomics*, May 2014.
21. "Simple Mechanisms and Preferences for Honesty," with Richard Holden and Olivier Tercieux, *Games and Economic Behavior*, January 2014.
22. "Pandering to Persuade," with Yeon-Koo Che and Wouter Dessein, *American Economic Review*, February 2013.
23. "Herding with Collective Preferences," with S. Nageeb Ali, *Economic Theory*, November 2012.
24. "Implementation with Evidence," with Olivier Tercieux, *Theoretical Economics*, May 2012.
25. "A Note on Undominated Bertrand Equilibria," *Economics Letters*, May 2011.

26. "Opinions as Incentives," with Yeon-Koo Che, *Journal of Political Economy*, October 2009.
27. "Strategic Communication with Lying Costs," *Review of Economic Studies*, October 2009.
28. "Would I Lie to You? On Social Preferences and Lying Aversion," with Sjaak Hurkens, *Experimental Economics*, June 2009.
29. "Information Aggregation in Standing and Ad Hoc Committees," with S. Nageeb Ali, Jacob K. Goeree, and Thomas R. Palfrey, *American Economic Review: Papers and Proceedings*, May 2008.
30. "Selecting Cheap-Talk Equilibria," with Ying Chen and Joel Sobel, *Econometrica*, January 2008.
31. "A Note on Cheap Talk and Burned Money," *Journal of Economic Theory*, September 2007.
32. "Signaling Character in Electoral Competition," with R. Preston McAfee, *American Economic Review*, June 2007.
33. "Credulity, Lies, and Costly Talk," with Marco Ottaviani and Francesco Squintani, *Journal of Economic Theory*, May 2007.

### **Unpublished Papers**

34. "Convex Choice," with Andreas Kleiner.
35. "Information Revelation and Pandering in Elections," with Francesco Squintani and Katrin Tinn.
36. "Effective Communication in Cheap-Talk Games," with Sidartha Gordon, Melody Pei-yu Lo, Wojciech Olszewski, and Joel Sobel.
37. "A Note on Mixed-Nash Implementation," with Olivier Tercieux.
38. "On Optimal Voting Rules under Homogeneous Preferences," with Arnaud Costinot.

### **Courses Taught**

Ph.D. level (at Columbia, Stanford GSB, UCSD, and Yale): 1<sup>st</sup> year Game Theory; Advanced Game Theory; Topics in Advanced Economic Theory; Political Economy.

Masters level (at Columbia): 1<sup>st</sup> year Information Economics.

Undergraduate level (at Columbia, UCSD, and Yale): Game Theory; Intermediate Microeconomics; Seminar in Microeconomic Theory; Seminar in Political Economy.

### **Refereeing**

*American Economic Journal: Economic Policy; American Economic Journal: Microeconomics; American Economic Review; American Economic Review: Insights; American Political Science Review; B.E. Journals in Theoretical Economics; Econometrica; Economic Inquiry; Economic Journal; Economic Letters; European Economic Review; Games and Economic Behavior; International Economic Review; International Journal of Industrial Organization; Journal of Economic Behavior & Organization; Journal of Economic Dynamics and Control; Journal of Economic Literature; Journal of Economic Theory; Journal of Economics & Management Strategy; Journal of the European Economic*

*Association; Journal of Law, Economics, and Organization; Journal of Financial Economics; Journal of Mathematical Economics; Journal of Public Economics; Journal of Political Economy; Journal of Politics; MacArthur Fellows Program; Management Science; Netherlands Organization for Scientific Research; National Science Foundation; PNAS; Quantitative Economics; Quarterly Journal of Economics; Quarterly Journal of Political Science; Research Grants Council of Hong Kong; RAND Journal of Economics; Review of Economic Design; Review of Economic Studies; Scandinavian Journal of Economics; Social Choice and Welfare; Social Sciences and Humanities Research Council of Canada; Theoretical Economics; Theory and Decision; US-Israel Binational Science Foundation.*

### **Notable Lectures and Visits**

Top Scholar Forum, Guanghua School of Management, Peking University, 2025.

Keynote Speaker, Beijing MEET, 2024.

Keynote Lecture, Canadian Public Economics Group, 2022.

Distinguished Visitor, Boston University, Fall 2018.

26<sup>th</sup> Jerusalem Summer School in Economic Theory, 2015.

### **Ph.D. Advising**

(with graduation year and first placement; typically, students I wrote a letter for; \* indicates [co-]primary advisor)

Arslan Ali\* (in progress); César Barilla\* (2025; Oxford/Nuffield postdoc); John Cremin (2024; Aix-Marseille postdoc); Ambuj Dewan\* (2017, USC Postdoc); Evan Friedman (2020, Essex); Bruno Furtado\* (2023, Royal Holloway Postdoc); Duarte Gonçalves (2021, UCL); Takakazu Honryo\* (2012, University of Mannheim); Youngwoo Koh (2013, Hanyang); Andrew Kosenko\* (2018, Marist); Xi Zhi “RC” Lim (2020, Shanghai Jiao Tong); Tianhao Liu\* (in progress); Uliana Loginova\* (2012, McKinsey Consulting); David Lopez-Rodriguez (2011, Universitat de Barcelona); Beatrice Michaeli\* (2014, UCLA Accounting); Marcos Nakaguma (2012, EUI postdoc); Petra Persson\* (2013, Stanford); Daniel Rappoport\* (2018, Chicago Booth); Dilip Ravindran\* (2021, Humboldt-Berlin postdoc); Sara Shahanagi\* (2022, Toulouse); Teck Yong Tan\* (2017, Nanyang); Sébastien Turban (2013, Caltech postdoc); Enrico Zanardo\* (2017, Analysis Group Consulting); Weijie Zhong\* (2019; Stanford GSB); Yangfan Zhou\* (in progress).

### **Service at Columbia**

Economics Department:

Director of Graduate Studies, 2018-24.

Founding Director, Microeconomic Theory Initiative, 2017-21.

Placement Co-Chair, 2015-18.

Junior Recruiting Co-Chair, 2011-13.

University:

Chair, Arts & Sciences (A&S) Steering Committee on Funds Flow, 2025.

Morningside Faculty Leadership Council, 2024-25.

A&S Policy and Planning Committee, 2023-2025.

Executive Committee of the Graduate School of A&S, 2021-24.

Board Member, Columbia Experimental Laboratory for the Social Sciences, 2012-24.

A&S Academic Review Committee, 2019-23.

### **Other Professional Activities**

(Appointed and Nonvoting) Member of the Executive Committee of the American Economic Association, 2023-present.

Program Committee, Econometric Society World Congress, 2025.

Program Committee, Econometric Society North American Winter Meeting, 2024.

Program Committee, Econometric Society North American Summer Meeting, 2023.

Co-Organizer, 31<sup>st</sup> annual Stony Brook International Game Theory Conference, 2020.

Program Committee, Econometric Society North American Winter Meeting, 2017.

NSF Panelist.

Program Committee, Econometric Society North American Summer Meeting, 2012.

Program Committee, Game Theory Society World Congress, 2012.

Program Committee, Social Choice and Welfare 11<sup>th</sup> Biannual Meeting, 2012.

Program Committee, Econometric Society North American Winter Meeting, 2012.